



WELCOME TO OUR

Monthly Newsletter



And our very first edition! We're thrilled to launch our monthly newsletter, dedicated to empowering & educating our clients and the greater community on their journey to property investment. Here we'll be sharing important property news/updates from the past month, valuable tips, market insights, client success stories and more to help you navigate the world of real estate with confidence.

Whether you're a first-time buyer or looking to expand your investment portfolio, at Connect Through Property we believe that investing in property is not just about buying a home—it's about building a future. Thank you for joining us on this exciting journey. We can't wait to share our passion for property with you!

Happy reading!



In this newsletter you will find:

A bit more about us, news from the month of October and market insights.



A bit about us at Connect Through Property...

Connect Through Property is a family-run business of buyers agents, formed through a passion for property and the desire to help others reach their financial goals - whatever they may be!

Founded by us (Jess & Jacob) - seasoned property investors with over 10 years investing experience - who have found a love for helping other individuals and young families achieve similar success in property investing. We have recently welcomed Jess' brother Tom to the team to support our growing business, and we all work closely together to ensure each client gets the level of attention and care that's required in finding the right property for their portfolio.

You can read more about us, our services and our clients' experience on our website or feel free to check out our social pages for more insight into what we do and what we're passionate about!

NEWS

UPDATE



- **Brakes on negative gearing reform** - Polling indicates voters would prefer greater housing supply over negative gearing/capital gains reforms. Treasurer Jim Chalmers has reaffirmed the government's focus on improving housing supply, halting possible negative gearing reform. (source: ABC/REB)
- **Australia's property market value surpassed \$11 trillion** - The value of the Australian property market has increased by \$900 billion in the past 12 months, with an annual growth rate of 6.7%. (source: CoreLogic)
- **Sydney's new median house price record despite slowdown in growth** - Sydney's median house value has reached \$1.65million despite the rate of growth halving since the previous quarter, Sydney's weakest growth since December 2022. (source: Sydney Morning Herald)

Market Insights



- **Market confidence improving** - Westpac's latest survey reports an increase in consumer sentiment around purchasing a dwelling, with this increase attributed to buyers expecting rate cuts in the near future. (source: Westpac)
- **Investor loans on the rise** - investors now attribute to 38.6% of new loans, an increase of over 15% in the past year. (source: CoreLogic/news.com.au)
- **Affordability the common denominator** - Australia's strongest growing suburbs over the last two years (dominated by regions in SA, WA & QLD) all demonstrated relative affordability, with higher interest rates (and lower borrowing capacity) causing buyers to look toward these areas. (source: PropTrack)



CONNECT

Through Property

*Helping individuals and families achieve their goals of financial freedom
and building a successful property portfolio.*

Let's get in touch

☎ 0468 877 457

🌐 connectthroughproperty.com.au

✉ info@connectthroughproperty.com.au

